

WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY 600 Fifth Street, NW, Washington, DC 20001-2651

AMENDMENT OF SOLICITATION / MODIFICATION OF CONTRACT

1.	AMENDMENT/MODIFICATION	2. EFFECTIVE D	ATE	
	Amendment No. 003		(Same as block 17)	
3.	ISSUED BY PURCHASING SECTION	4. ADMINISTERE	ED BY (If other than block 3)	
	Office of Procurement and Materials			
	Charmyne Reid – (202) 962-1476			
	Charmyne Reid – (202) 302-1470			
5.	CONTRACTOR		6. FORM TYPE	
	NAME AND ADDRESS		(Check only one) Amendment Of Solicitation No. 0	CO19077
			X Date 12/14/17	
			Date 12/14/17	Gee block 1)
(S	treet, city,		MODIFICATION OF CONTRA	CT NO
county, state, and Zip Code)		Date (
ano	r zip Gode)			
7	THIS BLOCK ADDITES ONLY TO	A MENDMENT	S OF SOLICITATIONS	
7.			10. The hour and date specified for receipt of Offers	ktended,
			is amendment prior to the hour and date specified in the	
			eturning 1 copies of this amendment; (b) by ack	
	of this amendment on each copy of the offe	r submitted; or (c) by	separate letter or telegram which includes a reference to	the solicitation and
			ENT TO BE RECEIVED AT THE ISSUING OFFICE PRICULE PRICULE OFFICE PRICULE OF THE PR	
			letter, provided such telegram makes reference to the s	
	amendment, and is received prior to the ope	ning hour and date s	pecified.	
	ACCOUNTING AND APPROPRIAT	ION DATA (If re	auired)	
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Washington Area Transit Authority (WMATA) RFP CQ18077_ MiFare Custom Cards Amendment 003

Questions

- **Q27**. The only question we would like answered is if WMATA would consider more than 1 vendor i.e. split cards and fulfillment in the RFP response?
- A. Please refer to RFP Solicitation Instructions (d) contained within the RFP.
- **Q28.** Can we provide pricing for the cards only without the mailer option?
- A. No. A factor for mailers should be included in the "Other" portion of the Price Schedule Sheet. The Price Schedule Sheet requests a per unit price for cards. Procurement of mailer information may be needed to fulfill the requirements of the project.
- **Q29.** We realize that the Custom cards will have personalized photos added but will the Regular items need to be dye sub receptive for additional photo or card printing?
- A. No. This feature is not anticipated but subject to change based on operational demands.
- **Q30.** Is there any way a Buy America clause could be added to your solicitations?
- A. Buy America clauses shall not be added to the solicitation. Federal funds are not being used for this procurement.
- **Q31.** Can we get a percentage breakdown of the multiple delivery addresses (excluding the mailer fulfillment portion)? Will any additional equipment be needed for the deliveries besides the specified lift gate?
- A. Custom cards are project based. Exact details regarding multiple addresses are not known at this time. Delivery locations may vary. The majority of cards are delivered to our secure warehouse facility RCF. Additional equipment is not anticipated.

- **Q32.** May we also get a percentage break for programming? Initialized only vs. loaded with particular values or products.
- A. Programming for initialization should be factored into the unit price. It is estimated that 90% of the cards are initialized. The remaining 10% are uninitialized. This estimate is subject to change based on operational needs.
- Q33. The 3,000 samples that are requested with the RFP, if they are to be fully functional and with the custom artwork, will take longer to produce than the time allotted with the current RFP due date. Most new projects have an 8-12 week lead time. May we get an extension? Also, will you need 3,000 cards per artwork? Will art and programming files be provided for the samples?
- A. Please refer to the response provided for Question 2 and 4. In addition; to extending the response time, WMATA has reduced the number of requested sample cards.
- **Q34.** Do we need to provide stickers and fob samples in both proposed chip types or just the currently used Mifare Plus X?
- A. No. WMATA would like the response to the current Mifare Plus X. The Desfire chip is not used now at WMATA but may be used in the future.
- Q35. I know we can't get a current item by item price breakdown during the RFP process but can we get the bottom line figure as mentioned in the RFP documents?
- A. WMATA estimates the bottom line figure is \$24.6 million.
- Q35. You have asked for pricing on fobs and stickers as options. The pricing for these items are very different but the pricing spreadsheet does not have separate columns for the different prices. How would you like this addressed?
- A. Provide a unit price for all products recommended according to the Price Schedule Sheet. In the box provided separate out Stickers, Fobs, Rings and list the quantity of each proposed. The Price Schedule sheet for each item may be broken out for unit pricing. The number of units

of Stickers, Fobs and Rings ranges from 100 to 300,000 over the life of the contract. Prices are requested by year.

- Q37. It is mentioned that you may change chip types in the future and want to be able to exchange the existing inventory (3 month supply we are to have on hand). Is this exchange expected at no charge? Please clarify.
- A. Please refer to Chapter IV Changes/Price Adjustments contained within the RFP.
- **Q38.** Can you specify if bid CQ18077 is subject to Buy America provisions?
- A. Please refer to the response provided for Question 30.
- **Q39.** Kindly requests to receive samples of the CSC products referred to in this bid. Can you please send them to our address listed below?
- A. Please refer to the response provided for Question 30.
- **Q40.** Can you please provide pricing / volume data from previous contract award for the same products being sought in this current bid CQ18077?
- A. Please refer to #29 (f,g,i) –Request for Records contained within the RFP.
- **Q41.** Page 13 of the bid document states that the bid must include printed samples having custom graphics and logos. There is no mention of WMATA specific artwork requirements, can you please clarify? If specific artwork is required, please provide it.
- A. Please refer to the response provided for Question 2.
- **Q42.** Please specify if the smartcard samples for CQ18077 must adhere to CUBIC specifications, and if so, can you please supply me the correct specifications of the CUBIC CSC utilized by WMATA?
- A. Technical Specifications for the CSCs used by WMATA have been provided in Appendix C. A relationship with CUBIC is required to initialize the card.
- **Q43.** Due to the fact that the CUBIC specifications for the CSC weren't supplied with the bid documents, and that the chip types being requested aren't immediately available, my company kindly requests an extension to the bid

due date of two – four weeks. Can you please reply to let me know immediately if WMATA will allow for this extension?

- A. Please refer to the response provided for Question 3.
- **Q44.** Will you be putting me in touch with or send me the contact info for the person at Cubic so they can provide the integration info?
- A. Cubic Contact Information is as follows:

Cubic Transportation Systems 5650 Kearny Mesa Rd San Diego CA 92111 858-268-3100

There is a Contact form located at: https://www.cubic.com/Transportation/Contact-Us

END OF AMENDMENT 003